

Insurance Women of Toledo

February 2012



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President's Message

Our January meeting was held at Capers where we had a fun program brought by Sandi Mominee to learn more about each other. February 8th is our annual Education Night. Cynthia Matus has put together a fine evening to be held at AAA Standard Services. Please see her flyer for more details. Deadline to Cynthia Matus is by noon Feb. 1st.

There is still time to consider going to the 2012 Region IV Conference being held in South Bend, IN on March 22-25, 2012. This is a great way to learn more about IAIP and how IWOT is a part of that. There are business meetings, the CWC competition, plenty of CE and workshops, awards given out, and of course great food and networking opportunities throughout the region of Ohio, Michigan, Kentucky & Indiana. I would love to see you join us and come out to participate.

I hope to see you at our next meeting. Be blessed in all you do today and always!

Respectfully submitted,
Sandy Fintel, CISR, CPIW
IWOT President 2011-2012

Stay connected through the following websites:

IWOT – www.iwot.org
Ohio Council – www.naiwohio.org
Region IV – www.naiwreg4.com
NAIW – www.naiw.org

Where professionals connect, learn, and grow.

Community Service Report

We are awaiting confirmation for Wednesday, February 29th to go the Sparrows Nest for a social evening that will include games with the residents. I will be asking for volunteers to make desserts that we will take with us that evening. More info to follow shortly.



KEEP SAVING THE POP TABS!

Remember to keep saving the pop tabs for the Ronald McDonald House!

Respectfully Submitted,
Marla Wholf, CPIW, CIC
Community Service Chair

CHERRY ST.
MISSION MINISTRIES



The Sparrows Nest

The Sparrows Nest is one of Cherry Street Mission's 24/7 facilities where volunteers serve women who come in at all hours of the day for help. It is a 54 bed facility. The first floor is primarily used in service to those who are in emergency need or are candidates for the Ready For Life (RFL) Program. The second floor is used for the women in the RFL.

If you missed the January meeting you missed a fun time. All the planned programs fell through so we improvised with a game involving toilet paper. I'm not giving it away as we may use it some time in the future. We had lots of laughs and learned some new things.

Cynthia has a great Education Night planned for February.

The March program isn't set as yet. If you have any ideas for March or April feel free to send me an email with your ideas.

smominee@knightinsurance.com
Sandi Mominee, CPIW AIS, CIC
President Elect



Insurance Women of Toledo Education Night

Vickey Johnson

Personality Bling – How Do You Wear Yours?

This is a personal enhancement class that is a lot of fun. This class is packed full of information about different personality types and working levels based on 4 different personality profiles. What type are you and how do you wear your personality? Learn how to read your customers' and their personality type to better serve them. After taking this class...you will be thinking about your friends, family members, co-workers and others you encounter on a daily basis. You will be well equipped on a level you never realized existed! We dare you to wear your personality bling!

TIME: 5:30 Registration, 5:45 Dinner and Meeting, followed by Guest Speaker.

DATE: Wednesday, February 8th 2012

**WHERE: AAA Standard Services, Inc.
4117 South Avenue
Toledo, OH 43615**

Reserve your spot by emailing Cynthia Matus at matus@knightinsure.com by noon February 1st.

Olive Garden Dinner Sponsored by:



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Door Prizes Sponsored by:



Public Relations

The following was sent to the local papers to announce our Feb 8th General Meeting

Insurance Women of Toledo (IWOT) enables its members to establish relationships with a wide variety of professional contacts on the local, state, regional and national level. IWOT will meet on Wed., Feb. 8th @ 5:30 PM at AAA Standard Services Inc, 4117 South Ave., Toledo, OH 43615. Anyone in the insurance industry and related industries is welcome. For more information, please contact IWOT

President, Sandy Fintel (sandy.fintel@huntington.com)

Notice Sent to:

Bedford Press
Perrysburg Messenger
Point Place Journal
Rossford Journal
The Blade
Sylvania Advantage
Sentinel Tribune
The Maumee Mirror
The Press – Millbury
The Toledo Journal
The City Paper

Birthday ECards will be sent to:

Katie Hamman, Brooks Insurance Agency
2/3/12

Sharon Wood, Brooks Insurance Agency –
2/11/12

Suzanne Bossert, AAA Standard Services –
2/28/12

The May Breakfast on honor of Insurance Women's Week,
will be on May 9, 2012 at the Holiday Inn French Quarter, Perrysburg, OH.

Respectfully submitted,
Carol Feller - Public Relations Chair

Fundraising

Our next fundraising opportunity will be at the 2nd Annual Euchre Tournament. Please save the date on your calendar and join us on Saturday, March 3, 2012 at The Eagles in Maumee.

The committee has been formed and we are working on the details and would like to make this amazing event, again this year.

Further information to come.

Respectfully submitted,
Sara Skirvin, CIC, ACSR
Finance & Budget Chair



Employment & Career Opportunity

Pam Kreft, CISR
Employment Chair

**For complete details regarding employment opportunities
please visit the IWOT website.**

Insurance Customer Service and Sales Agent:

We have an immediate opening for a career-minded individual interested in selling and servicing auto, home, business, and life insurance products. The position features a one and one-half year training period. Compensation is a combination of a base salary and new business and renewal commissions. One year of sales, customer service, or insurance experience is required. Email a resume and cover letter to

Part-Time Financial and Administrative Assistant:

We have an immediate opening for an individual assisting a financial advisor and insurance associates in our firm. Duties include completing applications for submission to insurance and investment companies, preparing proposals, performing financial and health insurance customer service, and other administrative tasks. Experience with mutual funds, annuities, life insurance, and or health insurance would be helpful. Email a resume and cover letter to

Mike Green
Green & Associates
4213 N. Holland Sylvania Rd.
Toledo, Ohio 43623
Phone: 419-885-2244
Fax: 419-885-7272

IWOT CHECK REQUEST FORM



Date: _____

Issue to: _____

Amount: \$ _____

Purpose: _____

Budget Category: _____

Person
Requesting Check: _____

TREASURER

Date Paid: _____

Check # _____

Comments: _____

