

Insurance Women of Toledo

October 2011



A special note...

Our Next Meeting:

Wed. Oct. 19th

5:30 pm

El Camino Real

RSVP by Mon. 10/17/11

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Our meeting has been moved from October 12, 2011, to the following week October 19, 2011. This meeting has been changed because Kathy Turley's memorial service will be held on Wednesday October 12, 2011. Kathy was a former member and mentor to most of us within Insurance Women of Toledo. We have also been asked to help with the meal after the memorial service, and more information will follow from Traci Shook on how you can help.

Information on Kathy Turley's memorial service:

Mass at 5:00 pm
Our Lady of Lourdes Catholic Church
6149 Hill Avenue
Toledo, Ohio 43615
(419) 865-2345
ourladyoflourdesparishtoledo.com



Sandy Fintel, President

[Click here to Share your memories, express your condolences and add photos in the Guest Book online for Kathy Turley.](#)

**OCTOBER
IS**

SAFETY MONTH



President's Message

Our September meeting was held at Spaghetti Warehouse on Wednesday September 14, 2011. Sandi Mominee shared with us scrapbooks from our archives and gave us some tidbits of information about IWOT and what was done in the past years. We had a great group of women that started Insurance Women of Toledo and we thank all those that came before us to lead the way. Sandi also shared with us some books her office book club is reading about customer and co-worker etiquette.

One of the women in Insurance Women of Toledo's past that brought leadership to us is Kathy Turley. Kathy recently passed away with her battle from cancer. She was a remarkable woman and will be greatly missed.

Presidents Message continued on page 2

Where professionals connect, learn, and grow.

Presidents' Message continued from page 1

**Please mark
your calendars for
"What's happening in
Insurance Women"**

October 12, 2011

Memorial for Kathy
Turley at Our Lady of
Lourdes Catholic Parrish,
Toledo, Ohio

October 19, 2011

IWOT General Meeting
– Safety Month & Past
Presidents recognition

November 4-5, 2011

NAIW Ohio Council
Meeting - Levis
Commons, Perrysburg,
Ohio

November 9, 2011

IWOT Annual Industry
Night

She was always there to give you a little push or pick-me-up when you needed it and also was a great role model and mentor. There will be a memorial for her in Toledo on October 12, 2011 at 5:00 pm at Our Lady of Lourdes Catholic Church, 6149 Hill Avenue, Toledo, OH 43615. There will be a meal following the mass and IWOT has been asked to help. Traci Shook will have more information available soon.

Our October meeting will be on Wednesday October 19, 2011 and we are celebrating Safety month. We will have a topic on self-defense. Please see Holly Carver's bulletin report for more information. Sandi Mominee will also be recognizing our Past Presidents that have come before us in leadership. We thank them all for being a part of this organization.

Ohio State Council Legislation meeting is coming up on November 4 & 5, 2011 in Perrysburg, Ohio at Levis Commons. This is a great opportunity to go this year since we are hosting the event. The deadline for the hotel with the special room rate is October 10th and registration forms are due by October 21 to Nancy Homan. Please see the registration form on our website.

At this time, IWOT does not have a CWC contestant, which we have had great representation in the past. Those of you who have taken the CWC class, this would be a great time to bring forth your talents – I am confident many of you can do this and I encourage you to participate. It is a great experience. Please contact me if you are interested or if you have any questions.

I hope to see many of you at the next meeting. We all make an impact within our organization and I thank each of you for your involvement in IWOT. May you be blessed today and always!

Sandy Fintel, CISR, CPIW
IWOT President 2011-2012

October Program

Holly Carver, our Safety Chair, has scheduled Captain Mike Sbrocchi of the Lucas County Sheriff's office to speak to us on Self Defense. We will be meeting at El Camino Real, Douglas Road & Sylvania Avenue, Toledo.

We will also be honoring Past-Presidents at the October meeting.

Industry Night will be held on Wednesday, November 9, 2011 at Tamaron Country Club. My committee is meeting next week to work on all the details. We look forward to seeing you there. Additional information will follow.

If you have any ideas of programs you'd like to see at upcoming meetings please let me know.

Sandi Mominee CPIW, AIS, CIC
President Elect/Program Chair
smominee@knightinsurance.com





Safety Report



The American Red Cross responds to more than 68,000 disasters each year, the majority of which are single-family fires. They recommend taking the following preventive measures:

- **Be careful with candles** – Keep candles away from combustible materials. Don't leave children unattended in a room with lit candles. Keep candles, matches and lighters out of reach of children. Never display lighted candles in windows or near exits.
- **Inspect fireplaces and wood stoves** – Have your chimney connections and flues inspected by a professional and cleaned if necessary prior to the start of every heating season. Use a sturdy screen when burning fires. Burn only wood-never burn paper, including discarded gift wrap, or pine boughs. Do not hang holiday decorations from or on your fireplace if you plan to use it as a heat source.
- **Check smoke detectors** – Make sure detectors are working properly and that new batteries are installed.
- **Be aware of overuse of electrical outlets** – Don't overload your electrical outlets. Be careful of extension cords that present hazardous walkways.
- **Have one or more working fire extinguishers in your home** – Get training from the fire department in how to use them.
- **Consider installing an automatic fire sprinkler system in your home.** Statistics from the National Fire Protection Association show that automated fire sprinkler systems typically reduce chances of dying in a fire and reduce the average property loss by one-half to two-thirds where they are used.

BEWARE OF ALL THE GHOSTS AND GOBLINS THIS HALLOWEEN.

The American Red Cross recommends some safety tips to parents to help prepare their kids for a safe trick-or-treat night. Below is a list of common sense practices to help stay safe:

- Walk on sidewalks, not in the street
- Look both ways before crossing the street to check for cars, trucks, and low flying brooms.
- Cross the street only at corners. Don't hide or cross the street between parked cars.
- Wear light-colored or reflective-type clothing so you are more visible. Also put reflective tape on bikes, skateboards, etc.
- Plan your route and share it with your family. If possible, have an adult go with you.
- Carry a flashlight to light your way.
- Keep away from open fires and candles. Costumes can be extremely flammable.
- Visit homes that have the porch light on.
- Accept your treats at the door and never go into a stranger's house.
- Use face paint rather than masks or things that will cover your eyes.
- Be cautious of animals and strangers.
- Have a grown-up inspect your treats before eating. Don't eat candy if the package is already opened.

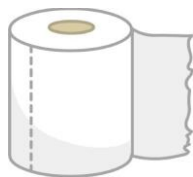
Have a safe and happy Halloween!

Submitted by Holly Carver

HAPPY
HALLOWEEN



Community Service Report



Unfortunately, the weather will be turning colder and colder very soon which will increase the need for help at the Cherry Street Mission. I'm working with the volunteer coordinator to decide where our volunteering could be the most beneficial. Please let me know if you are interested in participating.

When we attended the volunteer orientation meeting at the Cherry Street Mission the shelves were totally bare of toilet paper. **If you could please bring some toilet paper with you to the October Meeting, I know it will be greatly appreciated.**

Please continue to collect pop tabs for the Ronald McDonald House. If anyone needs collection boxes, please let me know.

Marla Wholf, CPIW, CIC
Community Service Chair

Finance & Budget

We currently have two fundraisers operating at once. The Save Around Toledo coupon books are \$20. If you would like to have some books out on loan, please let me know. Remember, if you sell 5 you get one for free!

The other fundraiser this season is the Fun Pasta. Fun Pasta offers several kinds of pasta, including sports, holiday, collegiate pasta and soup & chili. I have order forms available and we also have our online website.

We need the entire membership to come together and work as a team to make our fundraising successful.

Respectfully submitted,

Sara K. Skirvin, CIC, ACSR
Finance & Budget Chair

**“LINK UP”
Insurance Women of Toledo
Invite you to Attend
2011 Ohio Council Annual Meeting
November 4 & 5, 2011**

Registration on last page of bulletin



Education

At the September meeting I passed out information regarding contacting me on how to obtain your AINS and AIS designations. I have heard back from some of you and will be forwarding you information via email.

At the October meeting, I will be asking if anyone would like to obtain their CPIW designation. Some of the IWOT members took the class this past summer and are now receiving their certificates for this designation. However, several could not make the class. We will be offering a one day class on a Saturday in February. The Saturday class this summer was from approximately 8:00-2:00. If you are interested in obtaining your CPIW designation, I will have a signup sheet at the next meeting so that I know how many to plan for at the February class. There is a cost for the workbook.

I am also checking with NAIW to find out if the participants of the class will be eligible for CE credits.

The qualifications for CPIW can be found on the NAIW website. <http://www.naiw.org>
Go to the left side education and training and then to designations.

Requirements include:

- Membership in IAIP for a minimum of two years if you joined before January 1, 1990; all others, three nonconsecutive years
- Industry Employment for a minimum of five years
- Completion of one IAIP outlined educational programs
- Completion of a non-IAIP educational program/designation

Lastly, I am also checking into a Communicate with Confidence class too. I am hoping for a HUGE turnout for that class. As soon as I have information I will let you know.

Thank you.
Cynthia Matus

Earn Your CPIW

Stay connected through the following websites:

IWOT – www.iwot.org
Ohio Council – www.naiwohio.org
Region IV – www.naiwreg4.com
NAIW – www.naiw.org



Public Relations

Notice of the October 19th Meeting sent to the following papers:

Bedford Press
 Perrysburg Messenger
 Point Place Journal
 Rossford Journal
 The Blade
 Sylvania Advantage
 Sentinel Tribune
 The Maumee Mirror
 The Press – Millbury
 The Toledo Journal
 The City Paper

Respectfully submitted,
 Carol Feller
 Public Relations Chair

October Sympathy Cards

To The Family of Kathy Turley

October Birthdays

Nancy Homan – 10/1
 Debra Dollar – 10/1
 Rebecca Stewart – 10/2
 Sherri Duris – 10/4
 Marla Wholf – 10/11
 Allison Hammons – 10/14
 Karen Younker – 10/14
 Sue Dawley – 10/22

Employment & Career Opportunity

Pam Kreft, CISR
 Employment Chair

For complete details regarding employment opportunities please visit the IWOT website.

EMPLOYEE BENEFITS ACCOUNT MANAGER

Brooks Insurance Agency is looking for an experienced account manager committed to providing exceptional service to customers in our growing employee benefits practice. Must be experienced in employee benefits; have strong interpersonal skills; be a problem-solver and results-oriented; have strong organizational, communication and computer skills; be dedicated to meeting the expectations and requirements of customers; and have a strong attention to detail. Bachelor's degree and life and health license preferred. Qualified candidates, who want to join the Brooks team, should reply with a resume and salary requirements to hrdept@brooksinsurance.com. No phone calls please. EEO Employer

If you want others to be happy, practice compassion.
 If you want to be happy, practice compassion.
~Dalai Lama





Insurance Women of Toledo

October 19, 2011

- Where:** El Camino Real
2500 Sylvania Ave., Toledo, OH (Basement-Bar)
- When:** 5:30 p.m. registration
5:45 p.m. dinner and business meeting
- Speaker:** Capt. Mike Sbrocchi, Lucas County Sheriff
- Topic:** Safety Month-Self Defense
- Cost:** \$13.00 payable at the door, plus \$.50 HaHa

Menu Choices

- Taco, Fajita & Enchilada Bar (Includes refried beans, rice, sour cream, guacamole, pico de gallo)

Price includes soda, tea, coffee, tax and tip.

Please email or phone your reservations no later than noon on Monday, October 17, 2011, to Angela Clagg, Brooks Insurance Agency: aclagg@brooksinsurance.com or phone 419-254-7479 or fax 419-254-7579.

Name(s): _____

Agency/Company: _____

Safety Month





**“LINK UP”
Insurance Women of Toledo
Invite you to Attend
2011 Ohio Council Annual Meeting
November 4 & 5, 2011**

Form Revised 4/6/11 Name: _____

Designations: _____

Association: _____

Address: _____

City: _____ State: _____ Zip: _____

Preferred Phone #: _____ E-Mail Address: _____

Dietary or Special Needs: _____

In accordance with Title III of the American Disabilities Act, we invite all registrants to advise us of any disability and any request of accommodations for that disability. Please submit your request in writing in advance of the meeting.

- | | |
|--|--|
| <input type="checkbox"/> First Timer | <input type="checkbox"/> Assistant to Council Director |
| <input type="checkbox"/> CPIW/CPIM/DAE | <input type="checkbox"/> Regional VP/Past Regional VP |
| <input type="checkbox"/> Association President | <input type="checkbox"/> Assistant to Regional VP |
| <input type="checkbox"/> State Office/Council Director | <input type="checkbox"/> Past Council/State Director |
| <input type="checkbox"/> CWC Contestant | <input type="checkbox"/> Guest |
| <input type="checkbox"/> Voting Delegate | <input type="checkbox"/> Alternate Delegate |

Mail registration form & payment to:
(Form can also be faxed to 419-592-0934
or emailed to nancyhoman@hotmail.com)

Nancy Homan
P.O. Box 203
Napoleon, OH 43545

Registration is \$45.00 & Registration Deadline is October 21, 2011
Please make Checks payable to IWOT

Inquiries: Nancy Homan 419-579-0216 or nancyhoman@hotmail.com

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|--|---|
| Meeting & Hotel Info: Guest Room Rate \$109 plus tax (held until 10/10/11) 419-873-0700 or StayHGL.com | Hilton Garden Inn 6165 Levis Commons Boulevard Perrysburg, OH 43551 |
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For shopping & dinning just out side the Inn go to www.shopleviscommons.com



IWOT CHECK REQUEST FORM



Date: _____

Issue to: _____

Amount: \$ _____

Purpose: _____

Budget Category: _____

Person
Requesting Check: _____

TREASURER

Date Paid: _____

Check # _____

Comments: _____

