



Indiana Council of IAIP/NAIW  
 International Association of Insurance Professionals  
 67<sup>th</sup> Annual Region IV Conference  
 March 22-25, 2012  
 Century Center – South Bend, Indiana



**“champions afire”**

Name: \_\_\_\_\_ Badge Name: \_\_\_\_\_

Local Association: \_\_\_\_\_ Designation(s): \_\_\_\_\_

Employer: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_

Work Phone: \_\_\_\_\_ Home/Cell Phone: \_\_\_\_\_ Email: \_\_\_\_\_

\_\_\_\_\_ Please check here for an e-mail confirmation of your registration.

**I DO NOT** want to be listed in the program

**Please circle  
all that apply.**

Delegate	National President / Past	State Director / Past
Alternate Delegate	National Officer	State Director Elect
Association President	Regional Vice President or Director/Past	First Timer
CWC Contestant	CPIW/CPIM/CIIP	DAE
Speaker	Young /New Professional (YNP)	Guest

**Registration includes all Official Conference Events  
 (Separate Tickets May Be Purchased for Special Events – Ask for Price Schedule)  
 Sign Up Early and Save!!**

**(No Refunds after January 31, 2012)**

POSTMARK DATE:	On or Before 1/15/2012	After 1/16/2012	
Member/Exhibitor	\$180.00	\$190.00	\$ _____
Additional Awards Banquet Only	\$ 65.00	\$ 70.00	\$ _____
Educational Opportunities	See Pg. 2 for pricing		\$ _____
		<b>TOTAL</b>	\$ _____

**MAKE CHECKS PAYABLE TO: 2012 Region IV Conference**

Do you need any auxiliary aids/services under the Americans with Disabilities Act? \_\_\_\_\_

Menu Restrictions – Please complete Dietary Request Form and return with this registration form.

Will you attend the Thursday Night Welcome Party/Opening Ceremonies?  Yes  No

Will you attend the Saturday Awards Banquet/Closing Ceremonies?  Yes  No

**Registration Deadline: January 31, 2012**

**Send Registration Form and Check to:**

**Sharon Jude**  
**2012 Registration Chairperson**  
**5669 Cheval Drive**  
**Indianapolis, IN 46235**  
**(317) 554-8686**  
**sjude@arlingtonroe.com**

**For Room Reservations please contact:**  
 The Hilton DOUBLE TREE – South Bend  
 (574) 234-2000 – Toll-free: 1 800/328-7349

Ask for “NAIW – IN Council”  
 Rate is \$109.00 plus tax, per night.

# IAIP Region IV Conference Opportunity for Education

## Thursday, March 22

<input type="checkbox"/>	11:00 to 1:00 p.m.	<b>E-Mail: Possible Smoking Gun</b> 2 Hours CE Presented by Rick Pitts	\$20.00
<input type="checkbox"/>	1:30 to 3:30 p.m.	<b>Certificates of Insurance &amp; Additional Insureds</b> 2 Hours CE Presented by Rick Pitts	\$20.00
<input type="checkbox"/>	4:00 to 6:00 p.m.	<b>Eight Cases You Might Want to Know By Name</b> 2 Hours CE Presented by Rick Pitts	\$20.00

## Friday, March 23

<input type="checkbox"/>	1:30 to 4:30 p.m.	<b>Strength Training: An Ethics Workout for the Insurance Professional</b> 3 Hours CE & DAE Qualifier Presented by Elise Farnham	\$30.00
<input type="checkbox"/>	1:30 to 4:30 p.m.	<b>Privacy Issues-Data Breach</b> 3 Hours CE Presented by Rick Pitts	\$30.00
<input type="checkbox"/>	2:00 to 4:00 p.m.	<b>Leadership Training (Open to All Members)</b> Presented by IAIP Vice President Jane Densch	No Cost

## Saturday, March 24

<input type="checkbox"/>	1:30 to 3:00 p.m.	<b>Savvy Social Security Planning</b> Presented by Katherine Marvel, Advantage Financial Group	No Cost
<input type="checkbox"/>	1:30 to 2:00 p.m.	<b>Personal Umbrella – Rain or Shine (I CAN Series)</b> CPIW/CPIM/CIIP Qualifier Presented by Shauna Lieberman	\$10.00
<input type="checkbox"/>	2:15 to 2:45	<b>The Risk Management Process-An Overview (I CAN Series)</b> CPIW/CPIM/CIIP Qualifier Presented by Shauna Lieberman	\$10.00

**Please indicate which classes and add applicable costs to registration.**

**Include this form with your registration.**

**Your Name** \_\_\_\_\_ **License # or System ID for CE** \_\_\_\_\_

