

# Insurance Women of Toledo

January 2012



## Our Next Meeting:

Wed. Jan. 11th

5:30 pm

Caper's Pizza Bar

RSVP by Mon. 1/9/12

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*Where  
professionals  
connect, learn,  
and grow.*

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## Happy New Year 2012!

I cannot believe how much this past year has flown and hopefully most of you have enjoyed it with friends and loved ones. Our December meeting was held at Claddagh's Irish Pub on December 14<sup>th</sup>. We had a quick business meeting then Sandi Mominee put us in good cheer with the cookie exchange and sock exchange.

Keep these dates open:

- Our January meeting will be on January 11, 2012. See the flyer for more details.
- IAIP Region IV Conference to be held in South Bend, IN from March 22-25, 2012. Registration deadline is January 31, 2012. The cost is \$180 on or before 1/15/12 or \$190 after 1/16/12. The registration form can be found under upcoming events on the website [www.iwot.org](http://www.iwot.org). The hotel information is also included on the website. For room reservations please call Hilton Double Tree South Bend at 1-800-328-7349 and mention "NAIW-IN Council" to get \$109 plus tax per night.

I hope to see at the upcoming events we have planned.  
May each of you have a blessed New Year!

Respectfully submitted,  
Sandy Fintel, CISR, CPIW  
IWOT President 2011-2012

*Stay connected through the following websites:*

IWOT – [www.iwot.org](http://www.iwot.org)  
Ohio Council – [www.naiwohio.org](http://www.naiwohio.org)  
Region IV – [www.naiwreg4.com](http://www.naiwreg4.com)  
NAIW – [www.naiw.org](http://www.naiw.org)

## Community Service Report



CHERRY ST.  
MISSION MINISTRIES

The winter months are when the shelters and homeless need our help more than ever. Thank you so much for all of the personal hygiene items and the men's and women's underwear. I delivered 36 lbs of items to the Cherry Street Mission and they were so grateful. I also delivered a case of stuffed Snoopy dolls to the Ronald McDonald house that were donated by MetLife. Keep saving the pop tabs for the Ronald McDonald House. The tab fund is used to provide food for the residents.

I will be contacting the Sparrows Nest for available dates in January that we could visit, play some games and share yummy desserts with the residents. An update will follow.

Respectfully Submitted,  
Marla Wholf, CPIW, CIC  
Community Service Chair



# Bring a Friend to the January Meeting

## Membership Report

As of January 1<sup>st</sup>, membership dues will be **\$54.25** for the remainder of the 2011-2012 year and it's a great time to invite others to join. I encourage each and every member to bring a guest to our January dinner. With each guest you bring, your name will be entered in a drawing to win a PartyLite® gift basket.

See you at the dinner.

Respectfully Submitted,  
Tricia Fleming, CIIP, AINS, AIS



## Public Relations

### Notice of the Jan. 11th Meeting sent to the following papers:

Bedford Press  
Perrysburg Messenger  
Point Place Journal  
Rossford Journal  
The Blade  
Sylvania Advantage  
Sentinel Tribune  
The Maumee Mirror  
The Press – Millbury  
The Toledo Journal  
The City Paper



Respectfully submitted,  
Carol Feller  
Public Relations Chair

## Employment & Career Opportunity

Pam Kreft, CISR  
Employment Chair

**For complete details regarding employment opportunities please visit the IWOT website.**

### Client Service Executive

Hylant Administrative Services, a part of the Hylant Group, Inc., is accepting applications for a Client Service Executive position. The position is a full-time opportunity located in our Toledo, Ohio Office. The qualified candidate will develop employee benefit programs within the public entity marketplace and will be responsible for program growth by adding additional clients and retaining current clients.

Other responsibilities include: developing strategy for the program; developing and implementing underwriting policy; managing the new/renewal underwriting process; working with the team to develop program enhancements; managing outside service providers (actuaries, attorneys, and independent auditors); and organizing/participating in program Board of Director meetings. Experience with servicing Employee Benefit Group accounts is preferred. Knowledge of market RFP assembly for insurance carrier quotes; experience with reviewing & evaluating market responses and facilitating carrier negotiations is a plus.

Please see the IWOT website for more details.





# Insurance Women of Toledo

## January 11, 2012



**Where:** Capers Pizza Bar, 2038 S. Byrne Rd., Toledo, OH

**When:** 5:30 p.m. registration  
5:45 p.m. dinner and business meeting

**Speaker:** TBD

**Topic:**

**Cost:** \$15.00 payable at the door, plus \$.50 HaHa

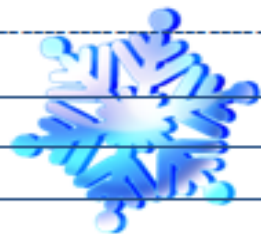
### Buffet Menu

- Garden Salad
- Spaghetti with Meatballs
- New York Calzones
- Baked Mac & Cheese
- Margarita Pizza

*Price includes soda, tea, coffee, tax and tip.*

Please email or phone your reservations no later than noon on Monday, January 9, 2012, to Angela Clagg, Brooks Insurance Agency: [acclagg@brooksinsurance.com](mailto:acclagg@brooksinsurance.com) or phone 419-254-7479 or fax 419-254-7579.

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Name(s): \_\_\_\_\_  
\_\_\_\_\_  
Agency/Company: \_\_\_\_\_



**IWOT CHECK REQUEST FORM**



Date: \_\_\_\_\_

Issue to: \_\_\_\_\_

Amount: \$ \_\_\_\_\_

Purpose: \_\_\_\_\_

Budget Category: \_\_\_\_\_

Person  
Requesting Check: \_\_\_\_\_

**TREASURER**

Date Paid: \_\_\_\_\_

Check # \_\_\_\_\_

Comments: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

