

Insurance Women of Toledo

September 2011



Our Next Meeting:

Wed. Sept 14th

5:30 pm

Spaghetti

Warehouse

RSVP by Mon. 9/12/11

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Presidents Welcome

Welcome to our 2011-2012 Insurance Women of Toledo term. The summer is flying by and soon we will back to business.

We have some new faces that have joined the board. I am happy that you have joined us and ready to learn and willing to be in leadership with IWOT. We had a good summer board meeting. There were some great ideas what each committee plans to do for the year. I look forward to working with all of you this coming year. If any of you need assistance, please ask. The members are here to help you.

Three of us just returned from the 2011 Networking Weekend in Indianapolis, Indiana held August 20-21. Sandy Powder, Bev Hammond, and I had a great time networking and learning about Indiana history. We stayed in downtown Indianapolis at The Hampton. Indianapolis is hustling and bustling, almost similar to a miniature NYC. It would seem they are a city that never sleeps because of hearing outside all the cars/motorcycles during the night.

Saturday morning we took a walking monument circle tour in downtown Indianapolis learning about the history of the buildings around the monument. We learned about where the military monument is now used to be the Governor's mansion. However, the governor's wife wouldn't stay there because she didn't want to be seen as an attraction by people looking from the other buildings surrounding them. Eventually, the mansion was torn down, used as a feeding ground for farm animals, and finally used for the military monument where on four sides is depicted different era's in history with the different branches of the military. The detail on the monument is exquisite so if you get a chance to go downtown Indianapolis, check it out.

We enjoyed a picnic lunch at the University Hills Park just a jog from Monument Circle. From there you had your choice of doing the Indianapolis Zoo, Eiteljorg Museum, Indiana State Museum or shopping. Bev Hammond and Sandy Powder took in the Eiteljorg Museum and learned about the Indians. They also came back with authentic Indian jewelry. I myself took in some shopping, only 5 minutes from the hotel at the Circle Center Mall. We had such a big lunch that I needed to walk that off at the mall of course, so I could enjoy our dinner meal that evening at Ambrosia Italian located at the hotel.

*Where
professionals
connect,
learn, and
grow.*

Presidents' Welcome from page 1

Our first meeting will be on Wednesday September 14. Please refer to the flyer on the location and program. I hope you will join us and start the new IWOT term off to a bang.

I would like to encourage you to volunteer to be on a committee or help on an event and to get involved. This organization belongs to you, the members, and it takes all of us together to make it great. Plus, it's an awesome way to get to know each other and help our organization.

I want to be able to be your communication of all the happenings going on with Insurance Women, starting from our local level all the way up to National level. If there is something you are interested in and want to be communicated on, please let me know. There is a whole lot out there and if I can help with the flow of information is beneficial to all of us.

We hope to be rolling out the new look of the IWOT website - stay tuned. Thanks to Vicki Duncan, the webmaster and anyone else who has been working hard for this to happen.

I greatly appreciate all of you for making IWOT the organization of choice and I look forward to working with you during my term of office. May you be blessed in all you do!

Respectfully submitted,

Sandy Fintel, CISR, CPIW
IWOT President 2011-2012

**Please mark
your calendars for
"What's happening in
Insurance Women"**

September 14, 2011
IWOT General Meeting

October 12, 2011
IWOT General Meeting –
Safety Month & Past
Presidents recognition

November 4-5, 2011
NAIW Ohio Council Meeting
- Levis Commons,
Perrysburg, Ohio

November 9, 2011
IWOT Annual Industry Night



Are you a "Fred"? Do you "Whine"? Have you been a "Garbage Truck" lately?

Join us for the September General Meeting to find out more
About these terms. Small actions can make a BIG difference.

Did you know IWOT is a Baby Boomer!

We're beginning our 66th meeting year. Help us celebrate.
We'll take a look back ...all the way back to 1946
and see how far we've come.

See the Reservations Flyer for details on Where & When.
I look forward to seeing you as we start a new year.

Sandi Mominee CPIW, AIS, CIC
President Elect/Program Chair

Community Service Report

One of the community service projects this year will be volunteering our time to the Cherry Street Mission. Members are asked to attend a volunteer orientation on Saturday, September 10th at 1:00 p.m. at 3342 Monroe St. As an organization, we will be helping to serve meals, working the donation center, and possibly participating in the Adopt-A-Meal Program.



Please continue to save your pop tabs for the Ronald McDonald House. If you would like to bring the tabs to our general meetings, I will make sure they are delivered to the Ronald McDonald House.



Ronald McDonald
House Charities*
of Northwest Ohio

I would love to have some members volunteer to be on my committee. I'm also open for any new community service projects.

Marla Wholf, CPIW, CIC
Community Service Chair

"Life has taught me that respect, caring and love must be shared, for its only through sharing that friendships are born."

Donna Favors

Website

I am pleased to announce IWOT has a new website. Please take a moment to review ... I think you'll find it pleasant to look at, and easy to use.

However, if you do find any glitches ... please email:

Vicki Duncan, CPIW, CISR
Website Chair

Long Range Planning

In the September Bulletin you will find the Insurance Women of Toledo Education Scholarship application form. This is our third year for the scholarship. The October 2011 award will be \$250. The application is very simple. Note that no applicants will be accepted after 10/10/11 and the drawing will be held at our 10/12/11 General Meeting.

If you have any questions please give me a call at 419-592-5059 or 419-579-0216.

An updated Horizon Plan will be presented to the IWOT Board at the September meeting

Nancy Homan, CISR, CPIW
Long Range Planning Chair



Finance & Budget

As the Finance and Budget Chairwoman for the 2011-2012 term; I am actively seeking members to join my committee. I have several fundraisers and the committee will be imperative to making sure our fundraising goals are met.

Please contact me at if you would like to be on the Finance & Budget Committee.

I have the information for the first two fundraisers of the season and would love to get started. We will again be selling the "Saving Around Toledo" coupon books for \$20, as well as the Fun Pasta Fundraiser.

I will be reviewing the 2010 file and meeting with Sandy Fintel and Bev Hammond to develop our budget and will inform each officer of their budget once complete. If you have any concerns over your budget or foresee any issues in your allowance, please let us know. It is easier to plan and prepare than it is to scrape up change afterwards.

Respectfully submitted,

Sara K. Skirvin, CIC, ACSR
Finance & Budget Chair

Membership

As Membership Chairman again this year, I am looking forward to increasing membership by emphasizing on what our association has to offer.

Membership for this year is: 40 returning members and 4 new members.

Welcome to our New Members,

Kathleen Bartlett, CIC, CPIW
Jocelyn Bostdorff
Elizabeth Cox, CISR
Julie Machoukas

Roster Packets will be sent out before September IWOT General Meeting. If you should find anything that needs to be corrected, please do not hesitate to let me know .

Tricia Fleming
Membership Chair

Stay connected through the following websites:

IWOT – www.iwot.org
Ohio Council – www.naiwohio.org
Region IV – www.naiwreg4.com
NAIW – www.naiw.org



Public Relations

Respectfully submitted,
Carol Feller
Public Relations Chair

Summer Sympathy Cards

Debby Gomez - Mother
Cynthia Matus - Grandmother
Barb Deller - Mother
Janet Holstine - Mother
Family of Gail Martin, Stark County
Insurance Women, who lost her battle
with leukemia 5/21/11
Jocelyn Bostdorff - Grandmother
Teresa Rose of Trenton, OH - Husband
Richard Hylant - Mother
Joyce Harmon, Indiana - Father
Sue Shaw, Indiana - Uncle
Charlene Naylor - Cincinnati Insurance
Women - Father

Summer Get Well Cards

Candy Jacobs - Indiana
Donna Wymer
Joanne Sonneberg
Tricia Fleming
Pat Johnson, Columbus, OH
Betsy Adams, Ashville, OH
Adeline Jaskowiak, last surviving
member of the South Bend-Mishawaka
Association of Insurance Women
Betty and Edmond Bowling, Indiana -
Betty was the Torch Runner @ Regional

Summer Birthdays

May 11 - Fayre Bradshaw
May 22 - Sandy Fintel
June 22 - Sandy Dobbins
July 3 - Traci Shook
July 10 - Andrea Wymer
7/14 - Rachel Schneider
7/17 - Pam Kreft
7/17 - Mary Hertzfeld
7/21 - Sara Skirvin
7/23 - Angela Clagg
7/23 - Vicki Duncan
8/18 - Sandy Powder
8/27 - Donna Wymer

Notice of the September Meeting sent to the following papers:

Bedford Press
Perrysburg Messenger
Point Place Journal
Rossford Journal
The Blade
Sylvania Advantage
Sentinel Tribune
The Maumee Mirror
The Press - Millbury
The Toledo Journal
The City Paper

A Note about Your new bulletin

Your new bulletin should function similarly to a webpage:
The Main menu on the front page takes you to selections.



These Buttons should take you home to the first page.

Becky Goodrich, Bulletin



Employment & Career Opportunities

Pam Kreft, CISR
Employment Chair

**For complete details regarding employment opportunities
please visit the IWOT website.**



Position: Insurance Account Relationship Manager

Insurance Account Relationship Manager in the Professional Liability is a Full Time position. They will assist the producer in the production of new and renewal accounts and act as producer on assigned house accounts.



Position: Client Service Specialist in our Toledo, Ohio office

Now accepting applications for a full-time Client Service Specialist in our Toledo, Ohio office. The successful candidate will have experience servicing a Commercial Lines book of business including policy review, quote comparisons, and knowledge of the renewal / market process. Additionally, RFP assembly for insurance carrier quotes; experience with reviewing & evaluating market responses and facilitating carrier negotiations is a plus.



INSURANCE WOMEN OF TOLEDO EDUCATION SCHOLARSHIP

The objective and goal of the IWOT Educational Scholarship is to help provide financial assistance to qualified applicants. Qualified applicants include members of Insurance Women of Toledo in good standing, children or grandchildren including step-children or step-grandchildren. Applicants must be a full time student at a credited college and maintain a 2.0 GPA.

There will be an annual award of \$250. It will be awarded in October with a check presented at our Annual Industry Night in November. Winner will be determined by an unbiased blind drawing. There will be one winner and one alternate drawn in case the winner is unable to comply with the qualifications. Applicants must reapply each year and can only submit their name once. The check will be made payable to the recipient and the college. All winners are required to provide a transcript of the previous quarter or semester and full time status. Status will be verified by the scholarship committee.

The dollar amount of the scholarship will be reviewed annually by the scholarship committee.

**Please email, fax or mail a request with the following information to:
Nancy Homan, c/o Meister Insurance Group,
P.O. Box 392, Napoleon, OH 43545**

**Or Email: nancyhoman@hotmail.com
Or Fax: 419-592-0934 attn: Nancy Homan**

**Name,
Address
Phone Number
Insurance Women of Toledo Members Name
Member's Employer
School You are or Will Be Attending**

**APPLICANTS WILL NOT BE ACCEPTED AFTER 10/10/11.
DRAWING WILL BE HELD AT OUR 10/12/11 GENERAL MEETING.**



INSURANCE WOMEN OF TOLEDO

SEPTEMBER 14, 2011



Where: Spaghetti Warehouse, 42
South Superior Street,
Toledo, OH

When: 5:30 p.m. registration
5:45 p.m. dinner and
business meeting

Speaker:

Topic:

Cost: \$16.00 payable at the
door, plus \$.50 HaHa

Menu Choices

- Spaghetti with Meatballs
- Incredible 15-Layer Lasagna
- Fettuccini Alfredo
- Four-Cheese Manicotti
- Grilled Chicken Caesar Salad

Price includes bread, salad, soda, tea, coffee, tax and tip.

Please email or phone your reservations
no later than noon on Monday, September 12, 2011,
to Angela Clagg, Brooks Insurance
Agency: aclagg@brooksinsurance.com
or phone 419-254-7479 or fax 419-254-7579.



IWOT CHECK REQUEST FORM



Date: _____
Issue to: _____
Amount: \$ _____
Purpose: _____
Budget Category: _____
Person
Requesting Check: _____

TREASURER

Date Paid: _____
Check # _____
Comments: _____

