

IWOT Monthly Bulletin

Insurance Women of Toledo

November 2002



PRESIDENT'S MESSAGE

BY Donna L. Wymer, CPCU, AIC, CPIW

I was glad to see all of you at our October meeting. Our speaker, Toledo Fireman Robert Castellanos, was very informative. I was not aware that a house fire doubles in size every 17 seconds. That's scary! I went right home and changed the batteries in my smoke detectors.

Have you completed your registration for Industry Night yet? Lisa and her committee have a wonderful evening planned for us and this is our night to shine. So please come and show your support for our organization. We promise you will have fun.

We have welcomed four new members so far this year and hopefully we will continue to see more and more women/ men join IWOT. If you have someone in your office that might be interested in coming to one of our meetings, bring her/ him with you and let us know her/ his name so we can extend our welcome.

We will be selling items from the Current Catalog as our fundraiser this year. See Sandi Mominee for a catalog and order your Christmas gifts.

Remember to keep November 23rd open for a bus trip to Great Lakes Crossing Shopping Mall to benefit our Community Service Committee. Friends and family are welcome. Jenny Bruns is making arrangements now!

I hope to see all of you at Industry Night!

Announcements:

November 8th & 9th – Ohio Council of NAIW Legislative Day
November 13, 2002 – Industry Night

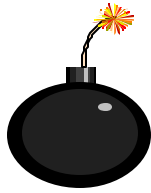


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**Election Day:
Tuesday Nov. 5th**



Program Report - November 2002 Industry Night -- Mission Possible

Thanks to everyone who purchased a 50/50 raffle ticket at the October meeting which is helping us offset Industry Night expenses. We collected \$41.00 and gave away \$20.50 to Dorothy Schober from Wellington F. Roemer Insurance. Congratulations Dorothy!!

Industry Night is Wednesday, November 13th, 2002. My committee is working very hard to make this a great evening so I hope you plan on attending. The registration form is on the website so please make sure you complete and return it by November 4th to avoid this form from self destructing!!

Our night will begin with cocktails and hors d' oeuvres followed by dinner.

Our speaker is Bruce Boguski, The Winners Edge, and our theme is "Mission Possible". I have been told by a few people who have seen Bruce speak that he is full of energy and you leave feeling very motivated.

We will be presenting the Rookie of the Year award and the Insurance Professional of the Year award as well as recognizing our new CPIW recipients.

We will have Rockin Ron as our DJ who will be playing throughout the night so bring your list of music you would like to hear.

Please note, a valet ticket will be given to you when you register as the parking fee is included in the cost.

We are asking all of our members to sell the sheets of 50/50 raffle tickets to EVERYONE you know. The winner's name will be drawn on November 13th and they do not need to be present to win. As an incentive for all of our members to get out there and sell tickets, we are giving away \$50.00 cash to the IWOT member who is the seller of the winning ticket. The cost is \$1.00 per ticket or \$5.00 for 10 tickets. Last year we collected \$847.00, the winner received \$423.50 – let's see if we can top this number!! Raffle tickets will also be available that night at the registration table.

I look forward to seeing everyone in November!

Lisa Hochradel, CPIW, CISR
President Elect



Finance & Budget

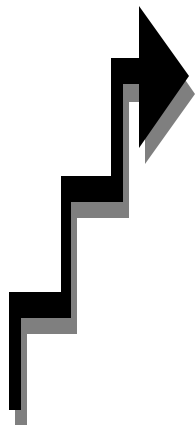
We are using Current as our fundraiser this year. Catalogs have been distributed to all the larger offices. If you haven't seen one, let me know. I'll get one to you. Please promote the fundraiser to all you know!

To ensure delivery by the first week of December, please have your orders with the money to me no later than 11/13/02.

The 2002-2003 Budget is printed in the bulletin. Please review as we will be voting on it at the December meeting.

Anna has created some unique opportunities for our advertisers and supporters this year. If you know of anyone interested, please have them contact me.

Sandi Mominee
Knight Crockett Miller Insurance Group
419 241 5133
Mominee@knightinsurance.com



IWOT Budget 2002-2003

INCOME

PROJECTED (69 members)

Dues-Local	\$1,380
Interest	50
Fundraising	1,964
Advertisers	\$600
Euchre	\$864
Current	\$661

Total Income **\$3,555**

EXPENSES

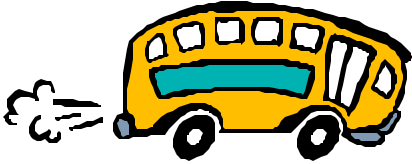
Membership	80
Public Relations/Fellowship	100
Safety	25
Bond-not needed until 2005	
Community Services	50
Awards	100
Bulletin	600
Program	100
State,Regional,National	2,000
President Pin, Past President	
Pin, Gift for regional	300
Reimburse Conference	
Registrations for Claims Prof & Rookie	200

TOTAL EXPENSES **\$3,555**

**Please review the above budget.
We will be voting on it at the December
Meeting.**



Community Service November 2002



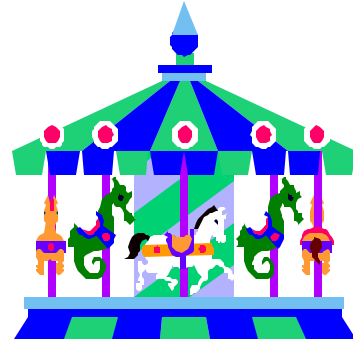
Thanks to the generosity of our members, we raised almost \$70 cash plus a few miscellaneous items to donate to the W.I.T.C.H. program. The money will be used to buy toys and trinkets for children in local hospitals over the Halloween holiday. Thanks to everyone for your support!

The shopping trip is set for November 23rd. The details are posted on the announcement page. Please reserve your spot as soon as possible, as there are only 40 seats on the bus. All money raised from the trip will be used for future projects. See any Community Service committee member to reserve your seat(s). **Payment will be needed by November 13th (that's Industry Night).** You can pay any committee member (Sue Derian, Barb Hofferle, Debbie Gomez, Amy Miller, RoseAnn Koperski, or Becky Kelly).

If you have any questions on the trip, please give me a call!

Respectfully submitted,

Jenny Bruns, CISR
Brooks Insurance Agency
419-254-7388 phone
419-254-7288 fax
jbruns@brooksinsurance.com



November Birthdays

Pamela Herzan	Nov. ?
Kathy Bartlett	Nov. 2
Shelley Singer	Nov. 28

Please remember to give these ladies a rousing rendition of "Happy Birthday to You" the next time you see them. And we must razz Pamela a little for not sharing her exact date with us, (or for not remembering!?).





Employment – November, 2002

The following agencies currently have positions available:

Hylant Group, Inc.

- *Commercial Lines CSR*
(preferably already licensed with minimum 2 years experience)

- *Commercial Claims Processor*
(preferably 2 years experience with knowledge of Applied)

Contact: Susan A. Diehr, CIC, CPCU, ARM
419-259-2750
419-259-2712 (fax)
susan.diehr@hylant.com

Picton Cavanaugh

- *Commercial Lines CSR*
(licensed & experienced in servicing mid market and large accounts)

Contact: Carol A. Reid, CPCU, CPIW
419-720-7967
419-255-6222 (fax)
creid@pictoncavanaugh.com



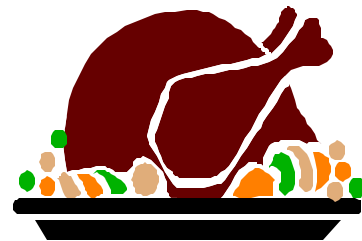
SAFETY REPORT November 2002

I hope everyone enjoyed the October general meeting with our speaker Bob Castellanos from Toledo's Fire Prevention-Public Education Dept. His program, which coincided with Fire Safety Week, was very informative – and Bob took us from the very serious, relating some of his many experiences as a fireman to the very upbeat finale that included his “side-kick” and a sing-along!

Since “Turkey Day” is right around the corner, you might want to check out the Butterball web site for lots of information and tips for having a safe & yummy holiday. Go to www.butterball.com to find out the right cooking temperature and time, the correct way to store leftovers and how long you can safely keep them. There's even another Butterball site (Butterball – Just for Fun) that offers some activities for the kids, like “Tic-Tac-Turkey”, Turkey Trivia Game, and a turkey coloring page you can download for coloring.

Hope everyone has a Happy & Safe Thanksgiving Holiday!!

Linda Heilmann, CISR
Safety Chairman



A Feast of Words from a Cornucopia of Women. Hope you find a favorite!

Work is and always has been my salvation and I thank the Lord for it.

—[Louisa May Alcott](#)

The biggest disease today is not leprosy or tuberculosis, but rather the feeling of being unwanted.

—[Mother Teresa](#)

In any war a victory means another war, and yet another, until some day inevitably the tides turn, and the victor is the vanquished, and the circle reverses itself, but remains nevertheless a circle.

—[Pearl S. Buck](#)

[In answer to the question, "How can you be both a lawmaker and a mother?"] I have a brain and a uterus, and I use both.

—[Patricia Schroeder](#)

When people keep telling you that you can't do a thing, you kind of like to try it.

—[Margaret Chase Smith](#)

I can not believe that war is the best solution. No one won the last war, and no one will win the next war.

—[Eleanor Roosevelt](#)

It gives me a deep comforting sense that "things seen are temporal and things unseen are eternal."

—[Helen Keller](#)

Those who don't know how to weep with their whole heart don't know how to laugh either.

—[Golda Meir](#)

If you've never been hated by your child, you've never been a parent.

—[Bette Davis](#)

Toughness doesn't have to come in a pinstripe suit.

—[Dianne Feinstein](#)

Why do grandparents and grandchildren get along so well? They have the same enemy—the mother.

—[Claudette Colbert](#)

Integrity is so perishable in the summer months of success.

—[Vanessa Redgrave](#)

Paintin's not important. The important thing is keepin' busy.

—[Grandma Moses](#)

Life itself is the proper binge.

—[Julia Child](#)

A clay pot sitting in the sun will always be a clay pot. It has to go through the white heat of the furnace to become porcelain.

—[Mildred Witte Struven](#)

The eyes of others our prisons; their thoughts our cages.

—[Virginia Woolf](#)

