

Insurance Women of Toledo

September 2003

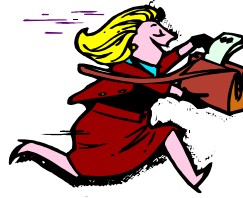


Page 2	President's Message
Page 3	Program
Page 4	Announcements
Page 5	Employment
Page 6	Long Range Planning
Page 7	Meeting Announcement

Table of Contents

PRESIDENT'S MESSAGE

By Lisa Hochradel,
CISR, CPIW



Hello IWOT members!!

I can't believe fall is almost here!! I hope everyone had a great summer and were able to spend time relaxing and visiting with friends and family. Excitement and terror are residing in my body right now thinking about the upcoming year but I think I am ready for the challenges that await me. I guarantee this organization will get my best efforts and with the great board and committee members this should not be hard!!

Our board members met twice over the summer and we have many exciting ideas that we hope to implement this year. Our board is being encouraged to step out of the box, do something different and exciting. We do not want to get hung up on the old saying "this is the way we have always done it". I encourage everyone to share with a board member or myself, any ideas, comments or problems you may have. As we all know, this is a voluntary organization and we are all doing our best to find time to make it a great one. Please keep this in mind when you are sharing any problems.

When we met in July, we decided there should be a theme for this year. Since I personally do not know all of our members, the theme "getting to know you" came to mind. We hear NAIW pushing for new members; however, I believe we should concentrate on our current members and getting to know them.

Speaking of new members, we are going to do something different this year (imagine that!). We feel that our new members are very important and deserve to be recognized as often as possible. We usually do this in May at the breakfast, however, we would like to continually honor new members as they join IWOT throughout the year and we felt that September is appropriate for the first one. Please make them feel welcome, introduce yourself and find out a little bit about them as well. Invite them back to the next meeting, inform them about our website and trade business cards, encouraging them to call you if they have any questions.

Our website is continually under construction; please be patient with us as we try to make changes and improvements. Carol Sheets and Suzy Jurgens have this huge responsibility this year and I think they will do an outstanding job. Please give them your encouragement!! Board members – please make sure you get your reports to them on time for the bulletin. Remember, the membership depends on us to let them know what is happening with IWOT!

There will be many sign up sheets at the September meeting as committee chairs are asking for help on their projects. Please consider volunteering your time – we need fresh faces and new ideas. New members – please do not be afraid to ask questions if you are not sure what would be expected of you. Being part of a committee is a great way to meet other members and make long lasting friendships.

My report on the 2003 National Conference is also in this bulletin. The conference was held in Nashville, TN and we had 6 IWOT members in attendance. We had a great time and really enjoyed the educational programs and we made a lot of new friends. We also found some really neat places to shop and enjoy the live entertainment!

Our first meeting will be September 10th, 2003 at The Hilton. Please see Traci Shook's report as she has a very exciting program planned for us. There is also a flyer from Sandy Powder, which gives the date, time, meal and directions.

Hope to see you all soon for another exciting season!

PROGRAM REPORT

Welcome back to Insurance Women of Toledo 2003!

This year we have a few fun things planned for you along with some informative ones as well. You may remember last season, our own Past President Elect, Lisa Horchradel did a fabulous job keeping our programs interesting and lively. So taking a few pointers from Lisa, I have taken the opportunity to review the IWOT Survey sent out late last year. I wasn't surprised to find that a lot of our members are interested, appropriately enough, in Women's Health Issues.



Thus our September program will be "Menopause" presented by Marianne Dickerson, Certified Midwife in coordination with the Center for Women's Health. In addition, we will also be taking a few moments to recognize our "New Members" as we start our new season.

Coming Soon..... *

September	Menopause	March	Visit from Ohio State Director; Sue Shaw
October	Safety	April	To Be Announced
November	Industry Night	May	NAIW Week Breakfast
December	Holiday Celebration at the Zoo	June	Installation of New Officers
January	Self Defense		
February	Education Night		

*Subject to change.

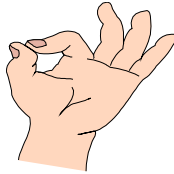
I look forward to seeing you all as we embark upon an exciting year. I am also looking for committee members for Industry Night! If you are interested, please e-mail me at shookt@roemer-insurance.com. See you in September!!!

Traci L. Shook
President Elect

Announcements

September 12 – 14, 2003

Networking Weekend,
Newark, OH - presented by
the Insurance Women of Columbus - we
currently have 7 members attending –
it's not too late to go with us!!



September 24, 2003 – 5:30 board
meeting – location to be announced

November 7 – 8, 2003 Ohio Council of
NAIW Legislative Day and
Communicate with Confidence speak
off, Fairborn, OH

Check out the **Regional, State, National page**
for a report from your **State Director, Sue
Shaw and Lisa Hochradel's Report on
National Convention!**

Community Service

Jenny Bruns, CISR

It's going to be a very busy year for our committee. Here are *some* of the things that we
plan on working on this year:

- Shopping trip to Great Lakes Crossing Mall.
- Continued support for the Mariner Nursing Home.
- A Christmas/winter project.
- Collecting the following items:
 1. Pop tabs for the Ronald McDonald house
 2. Hotel shampoos, soaps, etc. for the YWCA

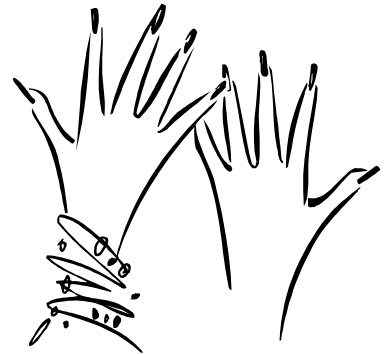
For those of you who have already agreed to help on this
committee, thank you! For everyone else, there is still time
to join us! Give me a call or send me an email if you would
like to help out.

Respectfully submitted,

Jenny Bruns

419-254-7388

jbruns@brooksinsurance.com



By-Laws

Becky Stewart, MHP, CPIW, HIA

**By-Law changes initiated last year have been submitted to National for review and
consideration. More come on this. I am looking for a few people to serve on my
committee for the upcoming year and welcome all who are interested. Please feel free to
call me (419/259-2751) or send me an email message (becky.stewart@hylant.com), if
interested. Thanks! See you all in September.**



Employment

Sandy Fintel, CISR

The following agency has positions available:



Hylant Group, Inc.

Commercial Lines CSR's – several openings

Contact: Susan Diehr, CIC, CPCU, ARM

419-259-2750

419-259-2712 (fax)

susan.diehr@hylant.com

If your agency or company would like to post any positions available for insurance professionals, please contact:

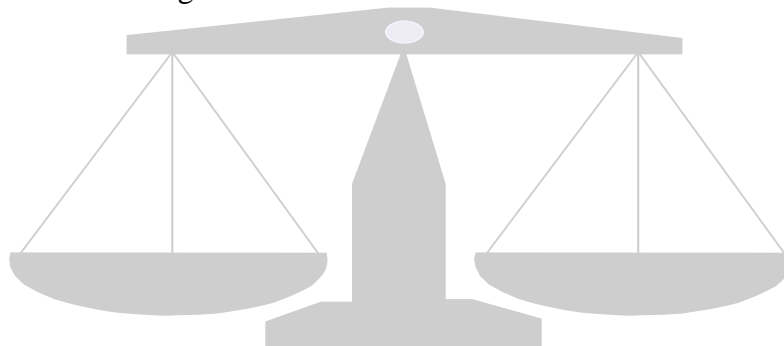
Sandy Fintel, CISR
Employment Chairman
sfintel@skyinsure.com

Legislation Report

Beverly Hammond, CPIW

I have been busy at the office and just did a quick look at the PIA web site. The biggest thing is still the Credit Scoring and how it affects the insured, the insurance companies, and the Agents. I did not print all the information but it can be found on PIA web page at www.ohiopia.com.

I will try to find more information about legislation that affects the Insurance Industry and our jobs as the months go on.



Awards Committee Report

Cathy Kreuger, AFSB, CPIW



We have received two award applications from the State Council. Both have an October 1, 2003 entry deadline.

1. **Ohio Council of NAIW Insurance Women of the Year.** This award is granted to the most qualified applicant in the State of Ohio. Each local association may nominate only one applicant. The Year is defined as the period 7/1/02 through 6/30/03. Judging criteria is based upon Education (possible 40 points) Loyalty and Fellowship (possible 40 points) and Career (possible 20 points)
2. **Ohio Council Rookie of the Year Award.** This award is granted to the most qualified newer member in the State of Ohio. Newer is defined by one that has been a member three years or less. One can apply for the award up to three years after first joining NAIW, however the information that the applicant will provide must be only from the first 2 years of membership.

If you are interested in applying for either of these awards, or if you know someone who would qualify, but is too shy.... Please contact Cathy Kreuger at Brooks Insurance Agency. 419-254-7438 ckreuger@brooksinsurance.com

Also, if you would like to serve on this committee, please contact Cathy Kreuger.

Long Range Planning

Debbie Gomez, CPIW, CISR, CIC



NAIW's "Horizon Plan" provides visionary guidelines and I would like to focus the Long Range Planning committee to enact our own local "Horizon Plan" this year.

I am looking for committee members – "seasoned" members (sounds better than "old" members) and "new" members – to help put this plan into action.

Below is NAIW's Horizon Plan. This plan outlines the association's strategic goals and the Board of Directors continually reviews and updates the specific tasks necessary to accomplish the association's objectives.

I will be passing a sign-up sheet around at the September meeting and ask that if you want to have a part in planning our associations future goals and want to have fun in the process, sign up!!

Insurance Women of Toledo

Meeting Location for the Month of
September 10, 2003

Location: **Hilton Hotel**
Address: **3100 Glendale Ave., Toledo, OH 43614 – Majestic Room**
Phone: **(419) 381-6800**

Time: **5:30 pm**

Dinner: **Chicken Quesadillas w/Fresh Salsa or Beef Stir Fry w/Fresh veggies**
Salad Rolls & Beverage (Water, Tea & Coffee) Colas are extra.

IF you would like wine or a cocktail before dinner, there is a bar on the right as you walk in.

Cost: **\$13.00**
Ha Ha: **\$.50** **Total: \$13.50**

Directions:

From South, take Reynolds turn right on to Glendale.

From downtown take Anthony Wayne trail turn right on to Glendale.

From west Toledo Reynolds south, turn left on to Glendale or Secor to Byrne turn left onto Glendale. Park in front of the hotel.

PROGRAM: Recognizing & honoring new members. “Menopause”, presented by Marianne Dickerson, Certified Nurse Midwife.

We will need reservations by **9/5/03**. Please call me at **419-475-5151**
Ext. 236 or e-mail me at [**Powders@Roemer-Insurance.com**](mailto:Powders@Roemer-Insurance.com)

